

Air cargo transport, a new multimodal partner for ports?

ESPO

Sam Quintelier Livorno, 23/05/2019

BRUSSELS AIRPORT

An airport in the heart of europe

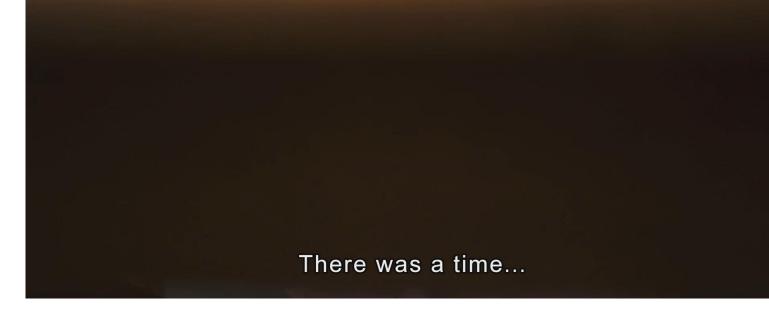


MORE THAN AN AIRPORT

A cargo & logistics hub

FIT







SAME SAME, BUT DIFFERENT

HOW PEOPLE SEE AIRFREIGHT

Expensive Speed Light goods **Size restrictions** Reliable **Special requirements** Security



HOW PEOPLE SEE OCEAN FREIGHT

Large quantities

Cheap(er)

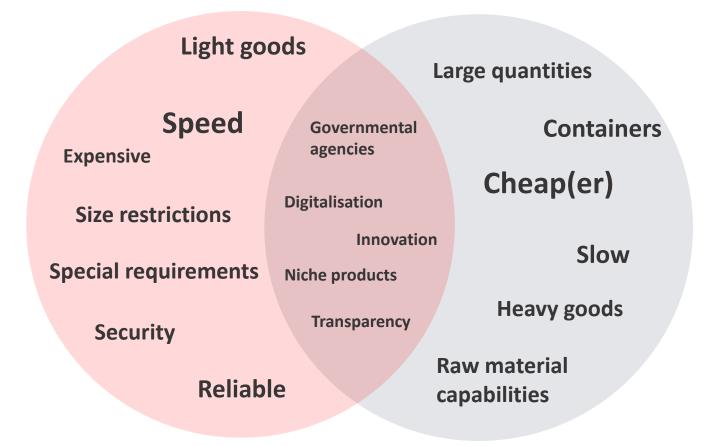
Containers

Raw material capabilities

Slow

Heavy goods







NICHE PRODUCTS

E-COMMERCE + CUSTOMS / BE-GATE

- One Customs platform
 - independent of transport mode and applies to all gateways
- Promoting Belgium as one integrated logistics solutions together with PoA
- How?
 - Roadshows
 - Seminars
 - Press conferences
 - Sharing of sales leads



NICHE PRODUCTS

PHARMA / COMMUNITY APPROACH

- How to creating awareness trough a community
- Managing the overall supply chain
- Transparency trough lane mapping
- Creating centres of excellence
- Validating



DIGITALISATION

CLOUD SOLUTIONS / BRUCLOUD & NXTPORT

Sharing a digital vision

- Open data-sharing platform
- Use cases and logistical solutions → Applications API's
- Same tech-partners
- Community collaboration

Offer smart logistical solutions to the local Cargo Communities

Example: Freight Management App – Secure Container Release



GOVERNMENTAL AGENCIES

GATEWAY 2 GOVERNMENT

Need for common approach in the gateways. One Belgian solution.

- Determine specific cases that require a solution.
- Analyse the current communication processes between companies and government agencies.
- Harmonise and define to-be process flows.
- Functional analysis, user stories, database architecture.



When air freight meets ocean freight



OUR VISION







PLATFORM OF ECONOMIC DEVELOPMENT









AIRPORT







BUSINESS CENTRE IN THE HEART OF THE AIRPORT





ESSENTIAL LOGISTICS PLATFORM FOR COMPANIES







INTERMODAL HUB



THANK YOU